

## TRANSFORM YOUR WORLD

Your Digital Career Begin Now

## INDUSTRY- LED

Digital Marketing Expert in 12 Weeks



## "Most Promising Brand" IN DIGITAL MARKETING TRAINING

#### **About NDGS**

An organization with almost everything under one roof that is of importance to you. Our experts have an experience of more than a decade in grooming businesses amidst a technologically transforming environment. We at NDGS strive to be a destination for your business where we serve you right, as a leading Digital Marketing Company.

Our aim is simple: We strive to create highimpact, hands-on experiences that prepare learners for meaningful and productive careers.

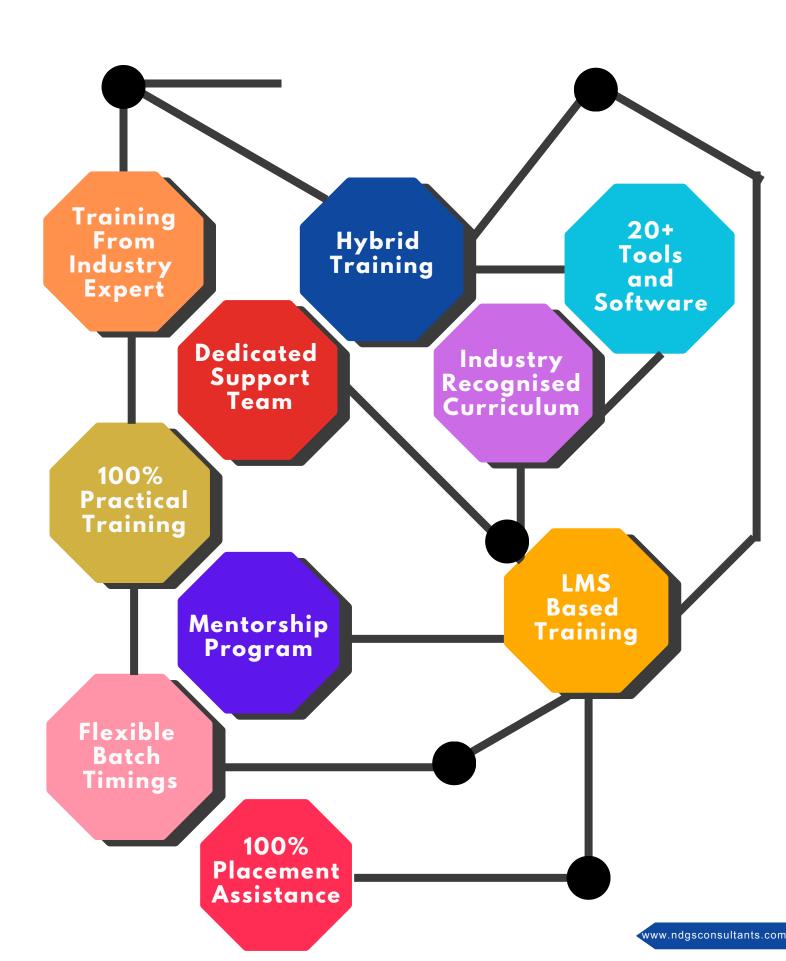
#### Archit Bhateja

Founder
NextDoor Global Services





## How Will NDGS Benefit You?



# Digital Marketing Expert in 12 Weeks



150+ Hours
Classroom &
Online Session

15+ Industry Certification

Placement Assistance

A course designed to help you become a MASTER in the world of digital marketing



## 50 DIGITAL MARKETING +COURSE @NDGS MASTER & ADVANCED COURSE

















































































































# CUSTOMIZED MODULES

### **Freelancing Program**









#### **Lead Generation**









## **Money Making**











## Course Curriculum

#### **WEEK 1**

Digital Marketing Fundamentals & Strategy

#### WEEK 2

Website & Landing Page Creation (No-Code)

#### WEEK 3

Search Engine Optimization (Latest Strategies)

#### WEEK 4

Facebook & Instagram Advertising (for 2024)

#### WEEK 5

Content & Video Marketing (including YouTube)

#### WEEK 6

Email Marketing & E-commerce

#### WEEK 7

Google Advertising / SEM / PPC Ads (2023 Strategies)

#### WEEK 8

Social Media Marketing (Strategy and Content)

#### WEEK 9

Marketing Analytics

#### **WEEK 10**

Personal Branding & Resume Preparation

#### **WEEK 11**

Marketing & WhatsApp Automation & ChatGPT

#### **WEEK 12**

Capstone Brand Project



## Core Modules

#### **Search Engines Optimization**

- Understand how Search Engines Work
- Understand how On-page SEO can improve your search rankings
- Learn how to identify the best performing keywords for any business
- Practically implement Off-page and technical SEO
- Learn the trade secrets of SEO from Industry Experts

#### **Search Engine Marketing**

- Understand & create customer journey
- Keyword Research & Planning
- Ad Creation on Google Search & Display Network
- Remarketing, RLSA & Dynamic Targeting
- Shopping PLA Ads & YouTube Advertising
- Campaign Optimisation & Reporting

#### **Search Engine Marketing**

- · Learn the art of Social Storytelling
- Step into the Metaverse with Facebook & Instagram as Core Social Channels
- Get detailed understanding of Influencer Marketing on Instagram & Snapchat
- Effectively grow your LinkedIn Network and learn to establish your brand presence on Twitter
- Dentify your Buyer using Buyer Persona and learn ways to reach them effectively
- Learn to create content that engages and brings you more customers and

#### **Email Marketing**

- Learn how to set up email campaigns for success
- Understand Email Delivery Patterns
- Best Practices for Successful Email Deliveries
- Create DRIP nurturing campaigns to seamlessly provide value to your customers
- Learn to build Email Reputation



### **Advanced Modules**

#### **Inbound Marketing**

- Learn the benefits of Inbound Marketing
- Get started with Marketing Automation
- Identify Opportunities to Increase your Website Conversions
- Learn to Create Content that Attracts and Converts
- Learn the Tools to set up Conversion Oriented Landing Pages
- Adopt a 360-degree Long Term Digital Marketing Approach

#### **Web Analytics**

- Understanding Digital Analytics through Google Analytics 4 and Universal (Top Rated tool in the Industry)
- Study of online user behaviour
- Data analysis and conversion improvement strategies
- Traffic Sources
- Campaign Tracking
- Event Tracking
- Conversion setup to measure Leads, e-commerce.
- Advance Segmentation
- Custom Report Creation, GA Universal and GA4 both



## Specialization Modules

#### **Ecommerce Marketing**

- · Explore how the billion-dollar online market industry
- How do we be a part of the new age e-tail?
- The pros and cons of listing on marketplace and own website
- Set up your own store
- · Drive marketing campaigns for conversions and sales

#### **Affiliate Marketing**

- · Introduction to Affliate Marketing
- · What is Affliate Marketing
- · Idea to be a Merchant
- Alliate Network and Social Media
- How to Become an A⊠liate
- Call To Action (CTA) for A⊠liate
- Tracking and Timeline Duration
- Tracking and Timeline Duration





#### Facebook Marketing in association with Facebook

- Facebook Pages and Post Best Practices
- Facebook Ads Optimization and Reporting
- Facebook Messenger, Shop, Pixel
- Building Brand Awareness
- Driving Online Sales/Leads



#### Content Marketing in association with LinkedIn

- Identifying & creating "Good" Content
- Framework to begin a content marketing program
- How to show ROI for content programs
- About key resources and tools to create and curate content

#### Media Buying & Planning

- Setting up the objectives
- · Understand the key tasks to draft an "awesome" digital media plan
- Segmentation & targeting of the audience
- Best practice to execute the campaigns
- Multiple formats & appropriate for our targeted digital platforms

#### **Programmatic Marketing**

- Real-time bidding
- How Programmatic Advertising Works
- Types of Programmatic Advertising
- Advantages and Challenges

#### How to become a Freelancer in Digital Marketing

- Brand's Necessity To utilize Digital Marketing Services
- How The Brand Is Currently Reaching Out To Customers?
- Generating Custom Reports & Automated Reports
- Evaluating Other Digital Marketing Services Providers
- Creating Customized Presentations and Proposal
- · Setting Expectations and metrics to track performance

#### How to become a Freelancer in Digital Marketing

- The Customer
  - -India on Digital digital trends: internet users, male v/s female, age groups, -Devices, multi-screenin
- Marketing Principles: AIDA, Purchase Cycle, Moments of Truth
- Creating Digital Moments of Truth AHA Moments
- Digital Strategy: Branding v/s Acquisition. What would di⊠er?
- Analytics (Attribution: various models, cross-device)
- Campaign Optimization Test, Learn, Deploy what works. Repeat
- Trends (Power of the internet (Arab Spring, #MeToo, US Elections, branded: Jago Re, Internet brands – OnePlus)



#### **Adobe Analytics**

- · Calibrate the digital marketing strategies on the basis of results
- How to create a digital measurement strategy?
- How to utilize the best of class tools to understand the needs of your audience and cater to them with the relevant products and services?
- Building Brand Awareness
- How to measure the ROI from different marketing channels?

#### **Lead Sourcing**

- Google To Source Information
- Validate Email Ids
- Source Segmented Database
- Learn To Source Email Ids Of Anyone Who Represents A Corporation
- Sourcing Softwares/apps/plugins

#### WhatsApp Marketing

- Discover and setup best practices for WhatsApp for Business like catalogue management
- Setup custom messages through WhatsApp API links to build an optimized funnel
- Increase conversions with optimized content practices
- Reach out to community 24x7 and increase word of mouth
- Setup a sales and customer care channel with agent support
- WhatsApp automation with template based messages

#### Quora Marketing

- Learn how to set up your account?
- Basics of research
- How to avoid common mistakes using Quora?
- · Learn How to create a Personal brand through Quora?
- Learn to Run High Converting Ads through Quora?

#### YouTube Marketing

- Learn to Create Optimised YouTube channels
- Become acquainted with YouTube search algorithms
- Learn YouTube SEO for getting more views on the Videos
- Learn to Create Quick Content for YouTube videos
- Learn to generate revenue through YouTube Monetization

#### Google Tag Manager

- In order to measuring the success of the campaigns, to track the traffic sources or what users are doing on the website marketers have to install a tracking script. Become acquainted with YouTube search algorithms
- GTM solves this problem for marketers, without touching the website code.
- It's preview mode lets you test before going live.
- Version control to roll back to any previous setup.

#### Advanced SEO

- Local SEO (Google My Business)
- Mobile App SEO
- Voice Search SEO
- Youtube SEO





## <u>Assignment</u>

Search Engine Optimization (SEO) Duration: 8 Hours

#### **Assignment Promises**

- Research the right keywords to get your website ranked better on Google
- Analyse your website pages and implement on-page SEO techniques.
- Identify your competitors and analyse their websites to build competitive advantage.
- Learn local SEO and Mobile SEO to target users specifically.
- Learn local SEO and Mobile SEO to target users specifically.

#### Tools you will Learn





Search Engine Marketing (SEM)

Duration: 10 Hours

#### **Assignment Promises**

- Set up a Google Ads Account to run ads on Google.com and Google's associated properties
- Understand how to create ad-groups, write catchy ad text and select keywords to run and optimise your ad campaign's performance
- Create and run responsive ads on Google Display Network to show your ads on all devices
- Connect your marketing objective to Ads solutions to achieve a business's objective

#### Tools you will Learn





#### Social Media Marketing (SMM) **Duration:** 8 Hours

#### **Assignment Promises**

- Learn to create a profitable Facebook page that converts the viewers into customers
- Build your network of existing customers and potential customers while making yourself reliable in the eyes of audience
- Create and run effective ad campaigns to target the relevant audience who are interested in your offering.
- Build your fan base on Twitter to create buzz about your business and products

#### Tools you will Learn





#### **Email Marketing**

#### **Assignment Promises**

- Become hands-on on Legal Aspects involved in sending Emails in various countries
- · Never let your emails land in Spam Folders Be equipped with key techniques
- Start to manage your emails professionally using MailChimp

Tools you will Learn @mailchimp HubSpot ActiveCampaign>













#### **Inbound Marketing**

#### **Assignment Promises**

- Learn secret techniques to multiply your reach without increasing your Ad budget.
- Learn step-by-step approach to nurture your emails contacts automatically.
- Build an effective Landing Page
- Strategize Drip Marketing Campaign to nurture your leads.

#### Tools you will Learn





#### Web Analytics

#### **Assignment Promises**

- Presenting data in a story telling format
- Studying a live e-commerce website's data
- Understanding user behaviour
- Understanding Traffic and
- Share your data analysis observations
- Draw your campaign life cycle and outreach plan.
- Creating and Implementing Measurement Model for any type of Business.
- A simulation of real life project enables you to work with deeper understanding and the best practices.

#### Tools you will Learn

 It's a practical implementation of Google Analytics with select tools covered in the entire Digital Marketing Course depending upon the tactics ans strategies you define for your assignment project.

#### **Facebook Advertising**

#### **Assignment Promises**

- Strategize and launch your Facebook Page and Ad Campaign
- Design Impactful creatives, run ads and optimise your campaigns based on your performance.
- Build brand awareness for your brand and use Facebook Messenger and Facebook Shop
- Get more conversions online and offline with Facebook

**Duration:** 10 Hours

**Duration:** 8 Hours

## **Certification**



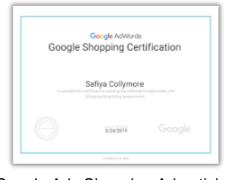




Google Mobile Advertising

Google Analytics Certification

Google Digital Garage







Google Ads Shopping Advertising

Google Ads Search Advertising

**HubSpot Inbound Marketing** 



**Email Marketing by HubSpot** 



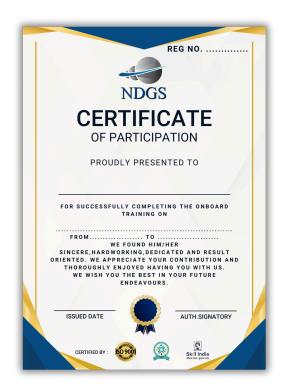
Social Media by HubSpot



Google Ads Display Advertising



**Certificate Of Profiency** 



Certificate Of Completion



Google My Business

## CAREER OPTION For Fresher

## In 2022 Skills & Knowledge Matters... Degrees don't



#### **Social Media Analyst**

Salary: 20k to 32k After 3 years of experience Designation- Social Media Manager salary 42k to 80k



#### **PPC Analyst**

Salary: 22k to 35k
After 2 years of experience
Designation - Sr. PPC Analyst
Salary: 45k to 90k



#### **Content Marketing Executive**

Salary: 25k to 40k
After 3 years of experience
Designation- Content Marketing Manager
Salary: 50k to 70k



#### **Digital Marketing Executive**

Salary: 27k to 45k
After 3 years of experience
Designation- Digital Marketing Manager
Salary: 65k to 1L



#### Online Reputation Executive

Salary: 23k to 32k
After 3 years of experience
Designation- Online Reputation Manager
Salary: 42k to 60k



#### Freelance Digital Marketer

Monthly earning with just 2-3 projects: 50k to 85k
Monthly earning with just 4-5 projects: 1.2L to 2L

## Curious Around how the Training Goes

Book your Seat For Free 1 hr. Live Training access at NDGS CENTER

### **BOOK NOW**



## **Admission Process**

#### Step 1

#### **Online Application**

Submit the online application along with the required documents.

#### Step 2

#### **Attend Interview**

Shortlisted candidated will be required to go through an online interview

#### Step 3

#### **Admission Decision**

Selected candidates will be provided with an offer of admission to the programme

#### **Eligibility**

- College students/ Freshers looking to kickstart their career in Digital Marketing
- ◆ Working professionals with 0-2 years of experience aiming to upskill themselves
- Professionals looking to transition to a career in Marketing

## Fees & Financing

- Offline Sessions By Experienced Marketers from NDGS
- The Only Hybrid Programme With On-Campus Classes
- Upto 30% Scholarships Available On Tuition Fee
- Pursue Without Leaving Your Current Job
- Get certified 3 Month Virtual Internship At NDGS

Starts at INR 13,800/month No cost EMI options available.

## MasterCamp in Digital Marketing & Al

Admission Fee (Non-Refundable)

INR 17,700/- (All Inclusive)

Tuition Fee INR 60,000 /- Tuition Fee (All Inclusive)

Total Programme Fee: (Non-Refundable)

INR 77,700/- (All Inclusive)

The Course Fee is payable through Net Banking and Credit/Debit Cards. With our Corporate Financial Partnerships, you can avail Education Loans at 0% Interest Rate\*.





YESTERDAY

TOWORROW



